

MEMORANDUM OF UNDERSTANDING

The Memorandum of Understanding is executed on 31-08-2022

BETWEEN

K.R. MANGALAM UNIVERSITY

AND

UNISON INTERNATIONAL CONSULTING PVT. LTD.

Unison International Consulting is a prolific human resources consulting organization built passionately by the affable and charismatic Mr. Udit Mittal in 1998 along with his team of energetic and knowledgeable recruiting consultants. The vision is to provide end to end recruitment solutions to our clients and candidates, further, create brighter tomorrow by adding value to everyone we come across.

AND

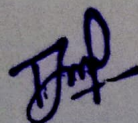
K.R. Mangalam University, Sohna, Road, Gurgaon - 122103 (Delhi NCR Region), a private university established in 2013 and empowered to award degrees as specified by UGC under section 22 of the UGC Act, 1956.

WHEREAS:

- A Unison providing Industry Specific training and Internships to students.
- B The parties are desirous of entering into an arrangement whereby the importance of industry-based knowledge and practical knowledge in promoting industry collaboration and increase contribution to economic development.
- C Parties have agreed that the terms and conditions as set out in this MOU shall form the basis of such engagement.

PURPOSE

- Unison, Encourage interns to learn and apply all the possible aspects which they will be facing in their careers with help of this Internship / Live Project.
- Desiring to club their efforts by pooling their expertise and resources



Registrar

K.R. Mangalam University



Now, therefore, in consideration of the mutual promises made herein and of good and valuable consideration, the receipt and sufficiency of which both KR Mangalam University and Unison International Consulting hereby acknowledge and agree to collaborate in areas of mutual interest set forth in this memorandum of understanding (MOU)

ROLES AND RESPONSIBILITIES

At Unison we invest in people and adopt a 'People First' approach. We believe in nurturing talent and creating leaders. Like our clients, we value talented people and consider them as our greatest asset. We practice a collaborative style of functioning, our people are ensured:

- Ample Opportunity to make an impact
- Challenging work
- A sense of Pride and achieving their potential
- Handsome returns for time, energy & effort
- **Unison International Consulting** Engage in superior customer service
- Persist in sales even in the face of failure
- Demonstrate services as deemed necessary by clients and management
- Make product knowledge readily available
- Find ways to sell products in the face of a down market
- Research client base
- Analyze and create a digital marketing plan
- Analyze the competition with Digital Marketing Tools
- This MoU will take effect from the date it is signed by representatives of the parties. It will remain valid for One year, and may be continued thereafter suitable review and agreement

NON WAIVER

No failure or neglect of either party hereto in any instance to exercise any right, power or privilege hereunder or under law shall constitute a waiver of any other right, power or privilege or of the same right, power or privilege in any other instance. All waivers by either party hereto must be contained in a written instrument signed by the party to be charged and, in the case of the Company, by an executive officer of the Company or other person duly authorized by the Company

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K.R. Mangalam University
Sohna Road, Gurugram (Haryana)

Sohna Road, Gurugram, Delhi-NCR, PIN-122103
0124-2867800 www.krmangalam.edu.in



CONFIDENTIALITY

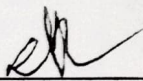
In order to ensure the safety of the privacy of the parties, both the parties to the memorandum of understanding agree to adhere to the confidentiality expectations as outlined.

Unison International Consulting Pvt. Ltd.

Authorized Official:



Seal/Signature



Udit Mittal (Managing Director)


Address: 320-324, 3rd Floor, D.F Star Tower, Opposite Google, NH-8, Sector-30,
Gurgaon Haryana -122002

Telephone(s): 0124-4565998 / +91 9818792800

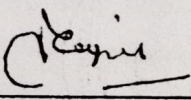
Email Address: udit@unisoninternational.net

K.R. Mangalam University, Gurugram

Authorized Official:



Seal/Signature

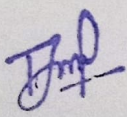


Mr. Rajesh Kumar (Deputy Director)

Address: K.R. Manglam University, Sohna Road, Gurugram, Haryana – 122103

Telephone(s): +91-99996 33358

Email Address: rajeshkumar.s@krmangalam.edu.in


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Report on

Industry Visit to UNISON INTERNATIONAL CONSULTING Pvt. Ltd.

Date: Saturday, 3rd December 2022.

Venue: Unison International Consulting Pvt. Ltd.

3rd floor, DLF Star Tower,

Opposite Google NH- 8, Sector -30, Gurgaon

Event Type: Industry Visit

Mode of Activity: Offline

Resource Person (if any): Mr. Manjit Maini, MD, Unison International

Coordinators: Dr. Meenakshi Gujral (Associate Professor, SOMC) , Dr. Swati Shrivastava (Assistant Professor, SOMC)

Organized by: School of Management & Commerce (SOMC)

Number of Participants (Attach Attendance as Annexure): 07

Report

Introduction: Unison International Consulting is a prolific human resources consulting organization built passionately by the affable and charismatic Mr. Udit Mittal and his team of energetic and knowledgeable recruiting consultants. Specializing in Executive Search and Selection, Unison International has today carved a niche for itself in providing talent solutions and is a name to reckon with. It enjoys the patronage of CXOs and is human capital partners to some of the best brands in India and abroad. Their areas of expertise include brand building, senior level executive search, mid management recruitment, compensation consulting, training and performance management. Students of SOMC as a part of Industrial exposure, visited the organization and were enlighten by the knowledge shared by the highly experienced team.

Objective: The primary objective of industry visit to Unison International was provide insight into the corporate world, particularly in the area of human resource operations, logistics, recruitment

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and training in organizations. The secondary objective of this visit to acquaint students with best practices in HR and recruitment towards industry 4.0 and to build awareness about new sustainable technologies used in such processes.

Methodology: The industry visit to Unison International used interactive sessions and workshop mode to disseminate knowledge and information to students. Both undergraduates and post-graduate students participated in workshop-cum-interactive session by senior management officials from Unison International. Observation method was also used to understand the culture of organization.

Content: The theme of workshop-cum-interactive session by senior management of Unison International Consulting was 'Best Practices in HR & Recruitment towards Industry 4.0' The session focused on current best practices followed, learning and key-takeaways from technological advancement in industry particularly in HR domain. The session also focused on the tips to crack interviews, important considerations such as body language, communication skills, problem-solving approach and presentation skills. The senior management also shared their own personal journeys in order to motivate students.

Outcome: The industry visit to Unison International Consulting Pvt. Ltd. Was a great learning opportunity and experience for students. It was very insightful to know and learn from senior management, particularly through their experiences and practical approach. The industry visit certainly full-filled the gap between classroom teaching and practical learning in a real-life situation. The students used this opportunity to ask questions and solve their curiosities related to industry work culture. It was an appropriate platform to interact, learn and act by students.

Based on learnings from visit, students were given task to submit report on 'Technology Solutions in Sustainability Recruitment' as white paper for further intervention and research.

Further Scope: The students found this industry visit to Unison International Consulting Pvt. Ltd. very useful. The faculty also discussed on future collaborative such activities with Unison senior management. We will also continue to be associated with Unison for student internships as well as on-campus visits by senior management of Unison.

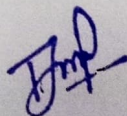

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Photo 1: Students learning some of the real concepts of the corporate world.

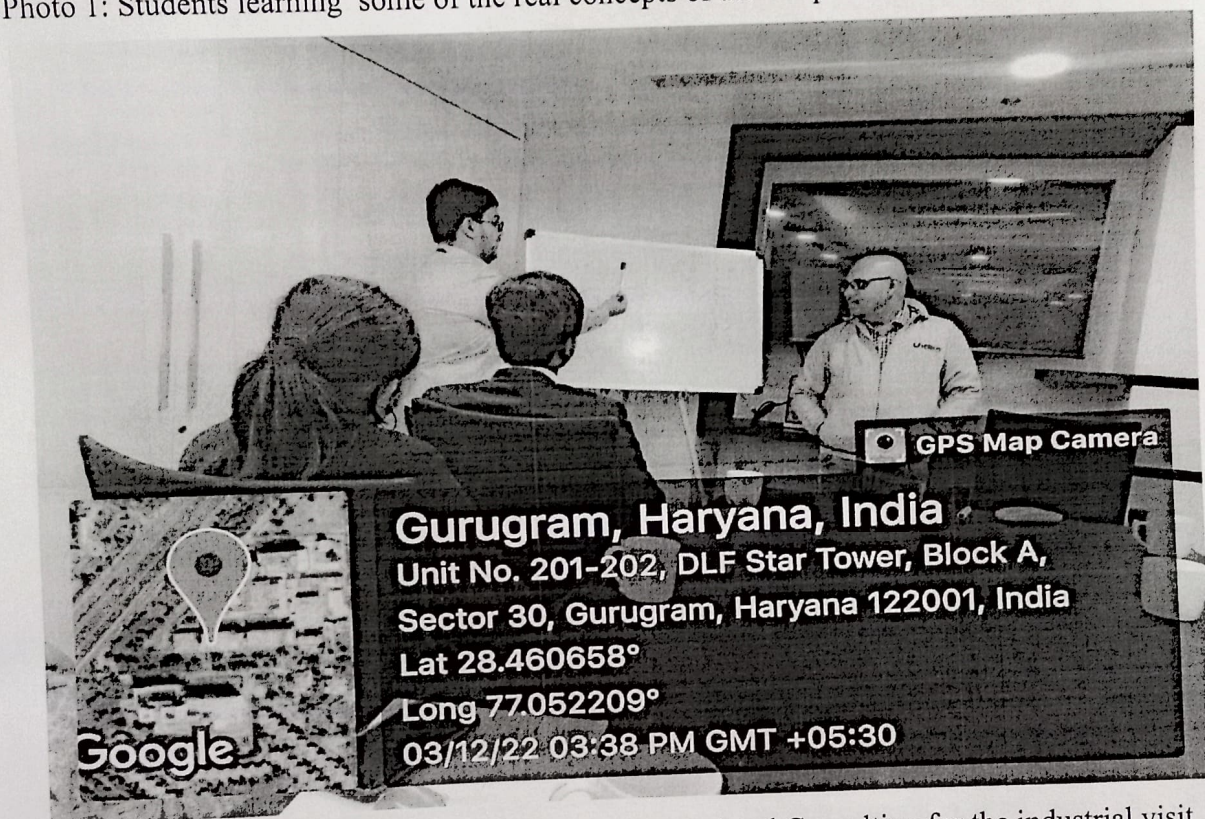


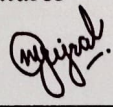
Photo 2: All Students from KRMU in Unison International Consulting for the industrial visit.

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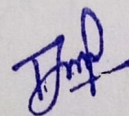


List of Participants with attendance:

Report prepared by	Dr. Meenakshi Gujral and Dr. Swati Srivastava
Report verified by Event Coordinator	Dr. Meenakshi Gujral and Dr. Swati Srivastava Signatures – 
Report Seen by Dean / Club Coordinator / Activity Coordinator/ IQAC Director / Registrar	

Annexure I: Feedback from students of KRMU

Annexure II: Attendance



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K.R. Mangalam University

SOMC

Event Name: Industry Visit To unison International Consulting.

Date: 3rd Dec, 2022

Faculty Coordinators: Dr. Meenakshi Goyal, Dr. Swati

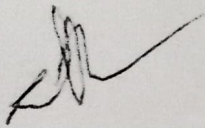
S.NO.	Student Name	Roll No.	Programme Name	semester	phone No.	Signature	Feedback and Remarks (Rate on the scale of 1-5, 1 is least and 5 is Best)
1	Nitish Kumar	2202210019	B.Com (Prog)	1st	8860672581	Nitish	4
2	Vaas Bhatnagar	2202210041	B.Com (prog)	1st	9650055675	Vaas	3
3	Somya	2202520018	BBA + MBA	1st	9350005322	Somya	4.5
4	Aditya Raj	2202520006	BBA + MBA	1st	9546678132	Aditya	5
5	Nikhillesh	2002080008	BBA	5 th	8743920001	Nikhillesh	3
6	Tannu Dahiya	2002080063	BBA	5 th	9205680387	Tannu	4
7	Aniket	2002080054	BBA	5 th	9316641459	Aniket	5
8	Harsh Dixit	22022100	B.Com (Prog)	1st	7057905571	Harsh	
9	Ashay Kumar	2202210008	B.COM (A)	1st	8849496155	Ashay	
10	Suhani Arora	2202210001	B.COM (C)	1st	7303957701	Suhani	
11							
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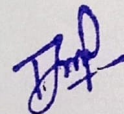
To Whom It May Concern

It is hereby certified that **Ms. Megha Bhatia** worked as **Management Trainee** in our company from **6th July 2022** to **19th August 2022**.

We wish all the success in his future assignments.



Udit Mittal
Managing Director

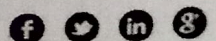


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Sohna Road, Gurugram, (Haryana)

Unison International Consulting Pvt. Ltd.
Recruiters | Trainers | Consultants | Retail Services

UNISON
INTERNATIONAL

[T]: +91 - 124 - 4565 900 - 99
Corporate Office: 3rd Floor, DLF Star Tower, Opposite Google
NH-8 (Exit-8), Sector 30, Gurgaon 122001
[E]: jobs@unisoninternational.net





K.R. MANGALAM UNIVERSITY
THE COMPLETE WORLD OF EDUCATION
Gurugram, Delhi-NCR



School of Management & Commerce
Organizes

INDUSTRY VISIT

to

UNISON INTERNATIONAL CONSULTING

Date: 3rd December 2022

VENUE:

Unison International Consulting,
3rd Floor, DLF Star Tower,
opposite Google NH-8 (Exit-8),
Sector-30, Gurgaon.

EVENT COORDINATORS:

Dr. Meenakshi Gujral
(Associate Professor, SOMC)
Dr. Swati Srivastava
(Assistant Professor, SOMC).



S. Srivastava

S. Srivastava

University Gurugram Campus: ☎ 011-48884888 / 8800697010-15 📞 8800697012

🌐 www.krmangalam.edu.in ✉ welcome@krmangalam.edu.in